

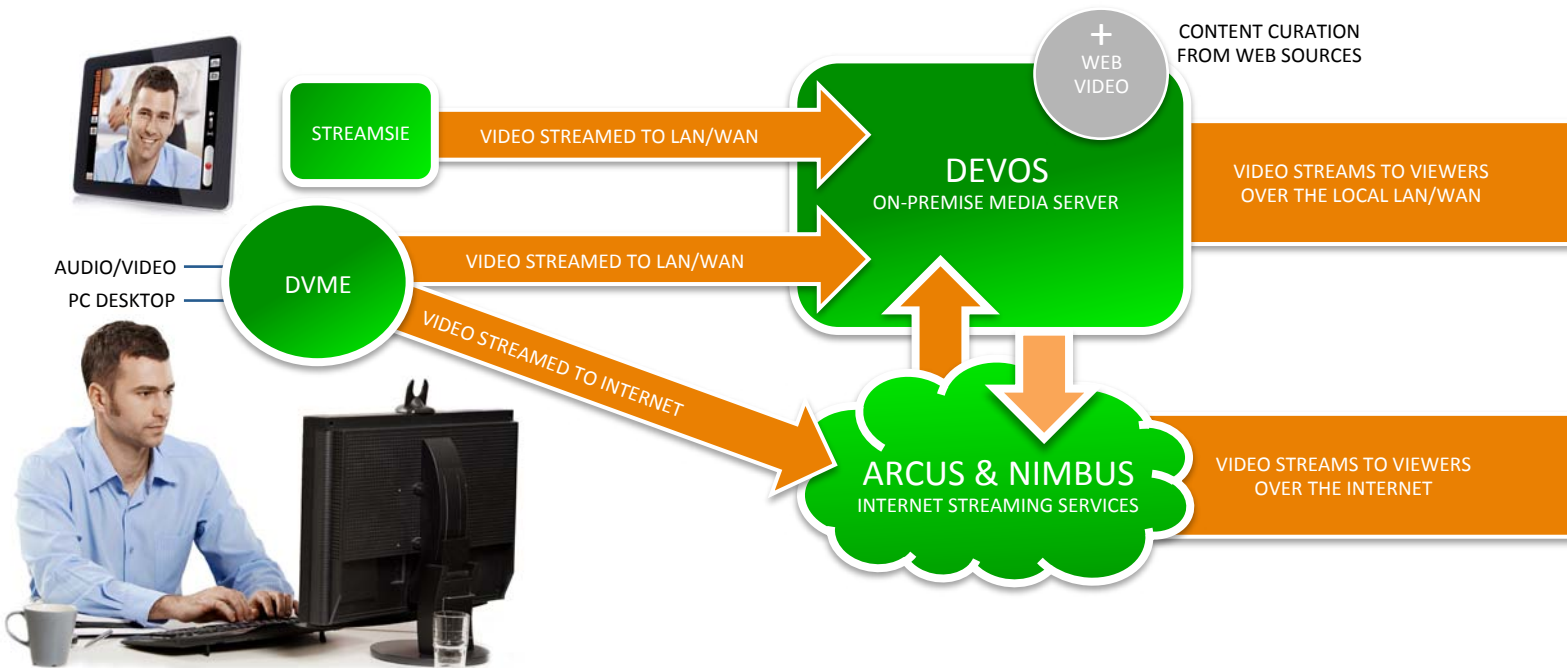


# DISCOVER VIDEO

*EDUCATE. COMMUNICATE. COLLABORATE.*

## STEP 1: CAPTURE YOUR CONTENT

## STEP 2: DELIVER YOUR CONTENT



### CAPTURE

The Discover Video Multimedia Encoder (DVME) is a powerful software application that captures audio, video, and a computer desktop and encodes it into a single video stream that can be delivered to viewers on your network or the Internet. The DVME comes in a variety of packages customized to meet your needs.

### MANAGE & DELIVER

Discover video provides easy-to-use and scalable products for managing and delivering your streaming video content to viewers across your own network or over the Internet. Easily combine these products to create a hybrid solution that will enable you to reach your audience anywhere in the world.



#### DVME / DVME PRO

DVME or DVME PRO turns a PC or laptop computer into a powerful video streaming solution. All you need is a computer, a webcam or external camera/capture device, and the DVME software to start streaming video.



#### DVME ROVER

For users looking for an every-day turnkey solution, the Rover comes with the DVME software preinstalled on a high-end laptop that is streamlined for capturing and streaming video.



#### DVME SPIRIT

Quiet operation makes this high performance desktop system ideal for permanent installations that require HD quality.



#### DVME NOMAD

This portable system is perfect for users who need professional features and HD video streaming on the go.



#### DEVOS™

This all-in-one media management and streaming server, installed on-premise or in the cloud, provides everything you need to deliver live and on-demand streaming content within your organization to virtually any viewing device.



#### ARCUS

Discover Video's subscription-based on-line streaming service that delivers video over the Internet to viewer's computers and mobile devices. Perfect for organizations looking to stream video regularly.



#### NIMBUS

Discover Video event-based streaming service designed specifically for users who want to stream live meetings and events to viewers over the Internet, but without a monthly commitment.



#### DVT

The Discover Video Live Transcoder (DVT) provides real-time transcoding of live legacy streaming formats such as MPEG-2, Windows Media, and Flash, into live H.264 streams enabling these streams to be delivered to televisions, computers and mobile devices.



## DISPLAY

The power of Discover Video is in its ability to cost effectively and efficiently deliver live and on-demand video to audiences wherever they are on almost any video enabled device.

## THE POWER OF STREAMING VIDEO

Video has been a communication tool used for decades to provide an immersive audio and visual experience. Video creates a lasting impression that increases comprehension and retention. Streaming video takes that same experience and gives it wings, enabling it to reach viewers worldwide where they can experience it in real-time or on-demand at their own leisure.

Discover Video puts the power streaming video into your hands allowing your organization to stream live video, record videos for on-demand viewing, and even curate content from other video sources and popular video sites. Our solution gives you the control needed to guarantee that the content you want to deliver gets to the people that need to see it. Here are just some of the applications that you can use Discover Video's streaming solutions for.

### LIVE EVENT BROADCASTS

Deliver morning announcements to the entire school, a CEO town hall to all employees, or real-time training to remote offices. Discover Video allows you to do this within your network, to viewers on the Internet, or both at the same time.

### ON-DEMAND VIDEO LIBRARIES

Digitize aging DVD and VHS videos, record your own real-time videos or curate content from popular video sharing sites such as YouTube™. Bring them into one central video library where users can access them from computers and mobile devices from virtually anywhere. Discover Video provides cost effective solutions for capturing and managing your videos.

### LECTURE CAPTURE & DISTANCE LEARNING

Integrate audio, video, and content from a computer into powerful lessons or training videos that provide users with a repeatable and timely learning experience. Discover Video allows all users, even from remote campuses and offices, to easily participate in trainings by leveraging your network and the power and reach of the Internet.

### FLIPPED CLASSROOM & BYOD

Help educate children more effectively by incorporating recorded lessons and on-demand videos into lesson plans while leveraging the power of portable devices for at-home viewing and maximizing one-on-one classroom time. Discover Video takes away the technical hurdles allowing schools to focus on what matters – teaching.

### WEB STREAMING

Broadcast live events such as graduations, concerts, press conferences, or quarterly meetings to viewers globally. Host on-demand product and training videos from a website to inform visitors and keep them engaged. Discover Video makes it possible to capture and stream video over the Internet while maintaining control of the content.



#### PC/MAC

Live and on-demand video can be delivered from Discover Video's streaming solutions to computers on the local network or over the Internet without the need for special software.



#### TELEVISION & PROJECTORS

Discover Video enables any television or video projector to access and play live and on-demand video using our Soft Top Box® or a special add-on for the Roku® player.



#### MOBILE & TABLET

Easily stream live and on-demand video to Apple devices, such as iPhones® and iPads®, as well as to Android™ tablets and smartphones.

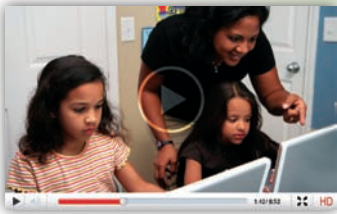
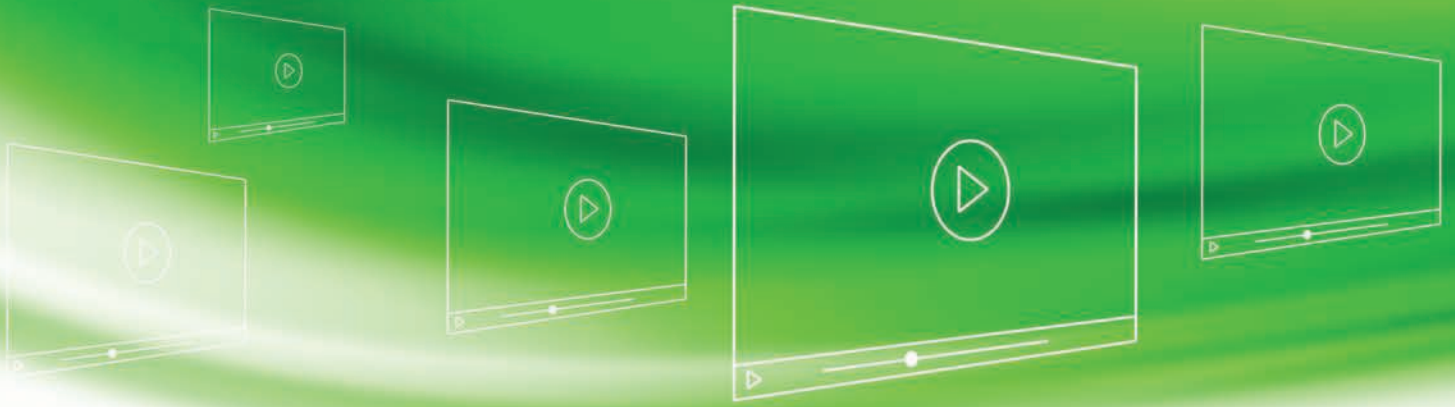


#### DIGITAL SIGNAGE

Add live and on-demand video streaming content to your digital signs for a more rich and engaging message.







### **SOLUTIONS FOR K-12**

Children have more access to technology and immersive content than ever before and schools are looking to bring these technologies into the classroom to keep students engaged. Discover Video delivers solutions that help meet the unique needs of the K-12 school environment, from supporting the flipped classroom and BYOD to delivering morning announcements and providing priority alerts to teacher and staff.



### **SOLUTIONS FOR HIGHER-ED**

The classroom has changed and providing a repeatable learning environment that creates increased retention is a must for many institutions. Discover Video enables colleges and universities to capture their lectures and deliver them to students on campus, in dorms, or at home – allowing them to review materials and learn at their own pace.



### **SOLUTIONS FOR GOVERNMENT**

In the Internet age, Local, State, and Federal Governments are being challenged to communicate with the speed-of-light efficiency that the media and the general public enjoy. Discover Video helps achieve this by providing the tools needed to stream video in real-time to audiences internally, shared between organizations, or to the public over the Internet.



### **SOLUTIONS FOR CORPORATE**

Geographically diverse workforces and the growing trend of teleworking have helped companies grow while maintaining and often reducing cost; however, communicating internally without excluding these workers is a challenge. Discover Video enables companies to deliver corporate communications, product and compliance training, and more to everyone within in an organization. From the HQ, to the home office and even to the mobile devices of employees on the go, Discover Video brings everyone together.



### **SOLUTIONS FOR HEALTHCARE**

How do you keep a staff of people who work in different buildings and at different hours trained and compliant, while making sure each person receives the same quality of training? Discover Video provides a solution that allows everyone in an organization to stay up-to-date, even remote locations, by allowing them watch live training or the recorded training on-demand when they can't be there in real-time.



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